Offer Flow Chart

Buyer's Realtor ⟷ Buyer

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Write's Offer

↓

Presents to Seller & Seller's Realtor

↓

Seller: **Accepts**/Rejects/**Counters**

↓

Obtains Initial Deposit from Buyer → Loans Officer/Mortgage Broker
Property Inspection Occurs   Obtains Financing

↓

Removes Subjects in Writing
May Be Deposit Increase

↓

Deposit/Contract Submitted to
Buyer's Realtor's Office

↓

Purchase & Sale Contract Faxed to Buyer's Lawyer
Mortgage Contract Sent to Buyer's Lawyer

↓

Title Search Done by Buyer's Lawyer

↓

Buyers Meet With Their Lawyer & → Signed Documents Sent to
Sign Documents/Pays Balance   Seller's Lawyer/Sellers Sign

↓

Documents Returned to Buyer's Lawyer

↓

Buyer's Lawyers Register Property
At Land Titles

↓

Buyer's Lawyers Release Proceeds of Sale To Seller's Lawyers &
Payout Realtor's Commission