REAL ESTATE BOARD OF GREATER VANCOUVER

West Vancouver

September 2018

Sales-to-Active Ratio

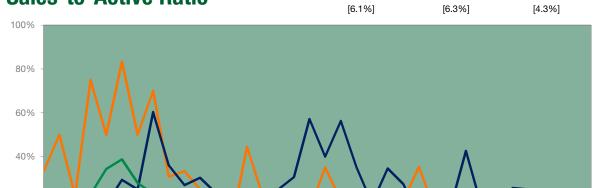
20%

Detached Properties	September August			August		
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change
Total Active Listings	582	580	+ 0.3%	597	528	+ 13.1%
Sales	25	35	- 28.6%	27	30	- 10.0%
Days on Market Average	93	57	+ 63.2%	65	40	+ 62.5%
MLS® HPI Benchmark Price	\$2,777,500	\$3,136,600	- 11.4%	\$2,832,600	\$3,189,500	- 11.2%

Condos September			September			
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change
Total Active Listings	111	62	+ 79.0%	98	55	+ 78.2%
Sales	7	17	- 58.8%	14	19	- 26.3%
Days on Market Average	25	49	- 49.0%	27	36	- 25.0%
MLS® HPI Benchmark Price	\$1,213,900	\$1,153,700	+ 5.2%	\$1,190,200	\$1,128,000	+ 5.5%

Townhomes	September			August		
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change
Total Active Listings	33	20	+ 65.0%	30	14	+ 114.3%
Sales	2	4	- 50.0%	2	0	
Days on Market Average	60	44	+ 36.4%	51	0	
MLS® HPI Benchmark Price	\$0	\$0		\$0	\$0	

Townhome



Seller's Market

Balanced Market Buyer's Market

Condo

Detached

West Vancouver

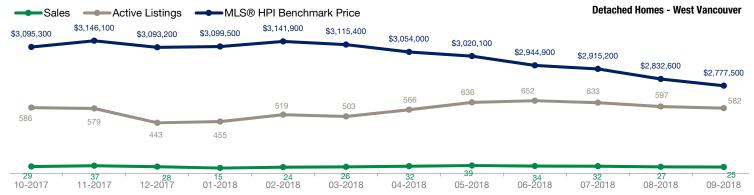


Detached Properties Report – September 2018

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	0	19
\$200,000 to \$399,999	0	2	0
\$400,000 to \$899,999	1	2	5
\$900,000 to \$1,499,999	1	8	5
\$1,500,000 to \$1,999,999	2	37	89
\$2,000,000 to \$2,999,999	8	157	83
\$3,000,000 and \$3,999,999	5	111	168
\$4,000,000 to \$4,999,999	0	70	0
\$5,000,000 and Above	7	195	89
TOTAL	25	582	93

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	3	18	\$3,494,600	- 7.5%
Ambleside	3	63	\$2,216,100	- 12.6%
Bayridge	1	13	\$2,510,900	- 6.9%
British Properties	3	100	\$2,937,400	- 14.2%
Canterbury WV	0	10	\$4,408,700	- 14.1%
Caulfeild	3	27	\$2,721,700	- 6.7%
Cedardale	0	8	\$1,871,300	- 11.6%
Chartwell	0	36	\$3,688,900	- 13.2%
Chelsea Park	0	4	\$0	
Cypress	1	7	\$3,275,400	- 2.1%
Cypress Park Estates	2	16	\$2,807,500	- 4.8%
Deer Ridge WV	0	2	\$0	
Dundarave	0	49	\$3,041,300	- 12.4%
Eagle Harbour	1	22	\$1,960,000	- 6.7%
Eagleridge	0	6	\$3,050,000	- 6.3%
Furry Creek	0	5	\$0	
Gleneagles	0	8	\$2,763,600	- 8.0%
Glenmore	1	27	\$1,966,700	- 14.3%
Horseshoe Bay WV	0	5	\$1,711,800	- 6.7%
Howe Sound	0	10	\$3,571,200	+ 5.0%
Lions Bay	2	19	\$1,554,700	- 4.5%
Olde Caulfeild	0	4	\$0	
Panorama Village	0	1	\$0	
Park Royal	1	4	\$0	
Queens	2	18	\$3,059,200	- 13.2%
Rockridge	0	7	\$0	
Sandy Cove	0	4	\$0	
Sentinel Hill	0	22	\$2,194,300	- 14.0%
Upper Caulfeild	0	13	\$3,077,000	- 6.2%
West Bay	0	12	\$3,918,300	- 8.1%
Westhill	0	7	\$3,801,900	- 13.8%
Westmount WV	1	18	\$3,514,700	- 8.9%
Whitby Estates	1	8	\$5,620,200	- 13.7%
Whytecliff	0	9	\$2,403,400	- 4.9%
TOTAL*	25	582	\$2,777,500	- 11.4%

* This represents the total of the West Vancouver area, not the sum of the areas above.



REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver

West Vancouver

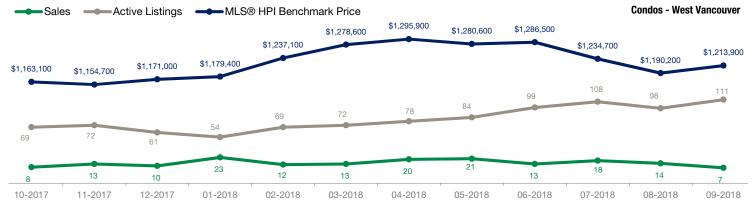


Condo Report – September 2018

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	1	1
\$400,000 to \$899,999	3	23	16
\$900,000 to \$1,499,999	1	24	7
\$1,500,000 to \$1,999,999	0	24	0
\$2,000,000 to \$2,999,999	2	23	58
\$3,000,000 and \$3,999,999	0	5	0
\$4,000,000 to \$4,999,999	0	6	0
\$5,000,000 and Above	0	5	0
TOTAL	7	111	25

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	3	30	\$823,800	+ 7.9%
Bayridge	0	0	\$0	
British Properties	0	1	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	0	7	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	0	4	\$3,022,500	+ 6.6%
Deer Ridge WV	1	4	\$0	
Dundarave	1	23	\$1,406,500	+ 2.3%
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	0	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	6	\$0	
Howe Sound	0	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	0	\$0	
Panorama Village	0	15	\$1,412,700	+ 2.3%
Park Royal	2	17	\$1,248,800	+ 6.2%
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	4	\$0	
Whytecliff	0	0	\$0	
TOTAL*	7	111	\$1,213,900	+ 5.2%





REALTOR® Report

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West Vancouver



Townhomes Report – September 2018

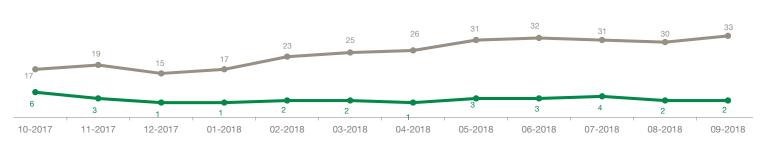
Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	1	0	60
\$900,000 to \$1,499,999	1	11	59
\$1,500,000 to \$1,999,999	0	10	0
\$2,000,000 to \$2,999,999	0	12	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	2	33	60

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	0	3	\$0	
Bayridge	0	0	\$0	
British Properties	0	1	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	1	0	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	0	0	\$0	
Deer Ridge WV	0	2	\$0	
Dundarave	0	2	\$0	
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	3	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	1	\$0	
Horseshoe Bay WV	0	2	\$0	
Howe Sound	0	3	\$0	
Lions Bay	0	1	\$0	
Olde Caulfeild	1	2	\$0	
Panorama Village	0	5	\$0	
Park Royal	0	3	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	2	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	3	\$0	
Whytecliff	0	0	\$0	
TOTAL*	2	33	\$0	

* This represents the total of the West Vancouver area, not the sum of the areas above.

Sales Active Listings MLS® HPI Benchmark Price

Townhomes - West Vancouver



West Vancouver



September 2018

01-2007

MLS® HPI Benchmark Price Detached Condos Townhomes \$4,000,000 \$3,427,900 \$3,136,600 \$3,000,000 77,500 \$2,480,9 \$1,870,700 \$1,885,600 \$2,000,000 \$1,794,500 \$1,529,600 \$1,500,000 \$1,406,700 \$1,363,300 \$1,153,700 \$1,213,900 \$1,000,000 \$1,001,700 \$792,300 \$745,400 \$736,600 \$721,200 \$737,500 \$695,600 \$693,100 \$675,300 \$652,600 \$655,600 \$0 \$0

01-2012

01-2013

01-2015

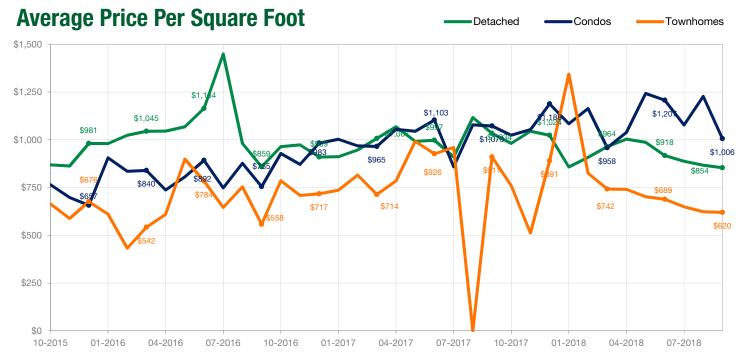
01-2016

01-2018

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

01-2010

01-2011



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.